

STOCK RECOMMENDATION - JUNE 29, 2020

MARKET REVIEW

For the week ended June 26, 2020.

- The equities market inched up marginally last week, after closing down on 4 of the 5 trading days. The All Share index climbed by 0.01% WoW to close at 24,829.02pts
- All sectoral indices closed in the negative territory, with the exception of the NSEFBT10, which ended the week flat.
- AIRTELAFRI topped the gainers' chart, advancing by 9.97% to close at NGN328.70. PZ emerged as the worst performer, shedding 21.43%, to close at NGN3.85.
- Bargain hunting across heavyweight counters on the last trading day spurred the market to a positive close, after an otherwise bearish showing in the earlier days of the week.

MARKET PREVIEW

For the week commencing June 29, 2020

- The equities market seems to have lost its steam, evinced in the volume (-29.52%) and value (-15.50%) traded last week. This flows from the prevailing weak macroeconomic fundamentals.
- Last week, MSCI issued a warning on a possible reclassification of the Nigerian equities market from a frontier status to a standalone status, citing FX illiquidity as the major challenge. We expect this to spur negative investor sentiment in the market.
- This week, we expect the overriding sentiment to be bearish in view of the above. Also, as Q2 earnings season inch closer, we envisage that investors will adopt a "wait and see" approach. However, we do not rule out pockets of bargain hunting activities as the prices of some heavyweight tickers present an attractive entry point for investors.

| | THE WEEK 1 | THAT WAS (A REVIE | FW) | |
|-----------------------|---------------|------------------------------|-----------|------------|
| | | | Cur. Week | Prev. Week |
| NSEASI | | | 24,829.02 | 24,826.75 |
| Market Cap [NGN'tr] | | | 12.95 | 12.95 |
| Market Cap [USD 'bn] | | | 33.52 | 33.52 |
| Volume Traded [bn] | | | 0.74 | 1.05 |
| Value Traded [NGN'bn] | | | 8.56 | 10.13 |
| | NSEASI & 3 | Sectoral Indices [Return Pro | ofile] | |
| | WtD | MtD | QtD | YtD |
| NSEASI | 0.01% | -1.74% | 16.57% | -7.50% |
| NSE-30 | -0.98% | -2.58% | 18.35% | -9.33% |
| NSE-B10 | -0.52% | -4.87% | 22.66% | -18.92% |
| NSE-FB10 | 0.00% | 1.86% | 32.99% | -26.98% |
| NSE-OG5 | -4.84% | -13.03% | -7.76% | -24.37% |
| NSE-INS10 | -1.57% | -1.78% | 8.43% | 2.90% |
| NSE-IND | -2.03% | -0.81% | 14.87% | 11.10% |
| Value (NGN) | | | | Volume |
| GUARANTY | 1,601,433,268 | FBNH | | 78,205,076 |
| NEWGOLD | 1,525,100,590 | GUAR | ANTY | 70,373,160 |
| ZENITHBANK | 1,021,735,145 | ZENITH | IBANK | 62,773,227 |
| DANGCEM | 946,540,987 | JAPAU | LOIL | 57,057,374 |
| NESTLE | 865,534,980 | TRANS | CORP | 35,852,170 |
| Highest Gainers | % | Highes | st Losers | % |
| AIRTELAFRI | 9.97% | PZ | | -21.43% |
| ABCTRANS | 9.80% | GLAXO | DSMITH | -17.61% |
| NESTLE | 9.64% | CHAM | S | -12.00% |
| WEMABANK | 9.09% | GUINN | IESS | -11.76% |
| UAC-PROP | 8.79% | NEIME | TH | -11.04% |



| | Fundamentals | | | | | Trailing | | | Market Performance | | | Valuation | | | | | | |
|--------------------|--------------|--------|--------|-------|-------|----------|-------|-------|--------------------|-------|-------|---------------|--------------|-------------|---------|----------------|------|------|
| | AT | NM | ROE | ROA | Lev | EPS | BVP | P/E | P/BV | Yr Hi | Yr Lo | YtD Return | Target PE | Exp. EPS | 2020 TP | Last Wk. Pr | UPP | RT |
| Financial Services | | | | | | | | | | | | | | | | | | |
| Banks | | | | | | | | | | | | | | | | | | |
| ACCESS | 0.10 | 13.46% | 15.18% | 1.32% | 11.46 | 2.71 | 17.88 | 2.4x | 0.4x | 11.60 | 5.40 | -34.00% | 2.81x | 2.64 | 7.42 | 6.60 | 12% | BUY |
| ETI | 0.09 | 11.17% | 13.32% | 1.04% | 12.77 | 3.80 | 28.57 | 1.38x | 0.18x | 13.50 | 4.05 | -19.23% | 1.50x | 3.50 | 5.25 | 5.25 | - | HOLD |
| FCMB | 0.10 | 9.82% | 8.97% | 0.98% | 9.19 | 0.93 | 10.38 | 2.0x | 0.2x | 2.09 | 1.45 | 0.5% | 1.85x | 0.90 | 1.67 | 1.86 | -10% | SELL |
| FIDELITYBK | 0.10 | 12.99% | 11.69% | 1.26% | 9.27 | 0.98 | 8.37 | 1.8x | 0.2x | 2.37 | 1.53 | -13.17% | 2.27x | 0.89 | 2.02 | 1.78 | 14% | BUY |
| FBNH | 0.09 | 12.91% | 12.28% | 1.19% | 10.32 | 2.33 | 18.95 | 2.2x | 0.3x | 8.20 | 3.70 | -15.45% | 2.00x | 2.87 | 5.74 | 5.20 | 10% | BUY |
| GUARANTY | 0.11 | 45.13% | 29.89% | 4.87% | 6.14 | 6.71 | 22.46 | 3.4x | 1.0x | 37.50 | 16.75 | -23.57% | 3.76x | 6.77 | 25.46 | 22.70 | 12% | BUY |
| STANBIC | 0.10 | 32.34% | 23.84% | 3.15% | 7.57 | 7.47 | 31.33 | 4.1x | 1.0x | 48.50 | 23.85 | -26.22% | 5.91x | 6.71 | 39.66 | 30.25 | 31% | BUY |
| STERLNBANK | 0.12 | 6.38% | 8.18% | 0.77% | 10.69 | 0.33 | 4.00 | 3.9x | 0.3x | 2.40 | 0.99 | -35.18% | 4.58x | 0.36 | 1.65 | 1.29 | 28% | BUY |
| UBA | 0.09 | 15.74% | 14.78% | 1.43% | 10.37 | 2.65 | 17.91 | 2.4x | 0.4x | 8.90 | 4.40 | -10.49% | 2.80x | 2.65 | 7.42 | 6.40 | 16% | BUY |
| UBN | 0.09 | 11.93% | 8.10% | 1.03% | 7.88 | 0.71 | 8.74 | 8.9x | 0.7x | 7.20 | 5.70 | 5.00% | - | - | - | 6.30 | - | UR |
| WEMABANK | 0.12 | 5.25% | 8.97% | 0.63% | 14.15 | 0.13 | 1.46 | 4.6x | 0.4x | 0.80 | 0.44 | -18.92% | 5.81x | 0.13 | 0.76 | 0.60 | 26% | BUY |
| ZENITHBANK | 0.09 | 31.17% | 22.59% | 2.93% | 7.70 | 6.66 | 29.49 | 2.4x | 0.5x | 22.75 | 10.70 | -12.90% | 2.86x | 6.57 | 18.79 | 16.20 | 16% | BUY |
| Insurance | | | | | | | | | | | | | | | | | | |
| AIICO | 0.37 | 12.96% | 25.95% | 4.78% | 5.43 | 0.99 | 3.80 | 1.0x | 0.3x | 0.99 | 0.67 | 37.50% | 3.60x | 0.54 | 1.94 | 0.99 | 96% | BUY |
| LASACO | 0.55 | 7.54% | 8.37% | 4.13% | 2.03 | 0.10 | 1.21 | 2.5x | 0.2x | 0.31 | 0.20 | 0.00% | 3.80x | 0.10 | 0.38 | 0.25 | 52% | BUY |
| LAWUNION | 0.37 | 15.72% | 10.75% | 5.76% | 1.87 | 0.18 | 1.67 | 5.6x | 0.6x | 1.05 | 0.50 | 100.00% | - | - | - | 1.00 | - | UR |
| LINKASSURE | 0.22 | 10.12% | 2.97% | 2.19% | 1.36 | 0.08 | 2.84 | 5.7x | 0.2x | 0.55 | 0.38 | -9.43% | - | - | - | 0.48 | - | UR |
| MANSARD | 0.42 | 9.13% | 12.18% | 3.79% | 3.21 | 0.39 | 3.16 | 4.7x | 0.6x | 2.20 | 1.51 | -9.09% | 6.68x | 0.39 | 2.61 | 1.80 | 45% | BUY |
| NEM | 0.73 | 12.39% | 16.96% | 9.06% | 1.87 | 0.49 | 2.87 | 4.1x | 0.7x | 2.42 | 1.44 | -17.36% | 3.11x | 0.61 | 1.90 | 2.00 | -5% | HOLD |
| WAPIC | 0.42 | 0.54% | 0.37% | 0.23% | 1.62 | 0.01 | 1.73 | 50.3x | 0.2x | 0.42 | 0.21 | -5.88% | - | - | - | 0.32 | - | UR |
| CUSTODIAN | 0.47 | 9.22% | 12.75% | 4.30% | 2.96 | 1.01 | 7.92 | 5.4x | 0.7x | 6.30 | 4.95 | -9.17% | 6.58x | 1.14 | 7.50 | 5.45 | 38% | BUY |

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| | Fundamentals | | | | Trailing | | | | Market Performance | | | Valuation | | | | | | |
|------------------------|--------------|---------|---------|--------|----------|-------|-------|-------|--------------------|----------|--------|---------------|--------------|-------------|----------|----------------|------|------|
| | АТ | NM | ROE | ROA | Lev | EPS | BVP | P/E | P/BV | Yr Hi | Yr Lo | YtD Return | Target PE | Exp. EPS | 2020 TP | Last Wk. Pr | UPP | RT |
| Consumer Staples & | | | | | | | | | | | | | | | | | | |
| Discretionary | | | | | | | | | | | | | | | | | | |
| Breweries | | | | | | | | | | | | | | | | | | |
| GUINNESS | 0.78 | 2.06% | 2.98% | 1.61% | 1.85 | 1.18 | 39.76 | 12.7x | 0.4x | 64.00 | 15.00 | -50.08% | 23.00x | 1.06 | 24.38 | 15.00 | 63% | BUY |
| NB | 0.83 | 4.21% | 8.23% | 3.51% | 2.34 | 1.70 | 20.64 | 20.6x | 1.7x | 69.50 | 25.50 | -40.68% | 25.00x | 1.60 | 40.00 | 35.00 | 14% | BUY |
| INTBREW | 0.37 | -22.21% | -17.89% | -8.12% | 2.20 | -1.10 | 6.13 | -3.7x | 0.7x | 26.00 | 4.10 | -56.84% | - | - | 4.27 | 4.10 | 4% | HOLD |
| Packaged Foods & Meats | | | | | | | | | | | | | | | | | - | |
| CADBURY | 1.20 | 3.12% | 8.47% | 3.75% | 2.26 | 0.64 | 7.56 | 11.7x | 1.0x | 10.85 | 4.95 | -28.91% | - | - | - | 7.50 | - | UR |
| DANGSUGAR | 0.73 | 12.74% | 18.98% | 9.29% | 2.04 | 1.81 | 9.54 | 6.6x | 1.2x | 15.05 | 9.00 | -12.50% | 7.00x | 1.92 | 13.44 | 11.90 | 13% | BUY |
| HONYFLOUR | 0.59 | -1.29% | -1.79% | -0.76% | 2.37 | -0.13 | 7.03 | -7.9x | 0.1x | 1.21 | 0.83 | - | 2.50x | 0.38 | 0.95 | 0.99 | -4% | HOLD |
| FLOURMILL | 2.81 | 1.93% | 5.29% | 5.40% | 0.98 | 1.99 | 37.61 | 9.9x | 0.5x | 24.00 | 18.95 | -0.51% | 8.50x | 2.62 | 22.27 | 19.60 | 14% | BUY |
| NASCON | 0.15 | 25.86% | 15.18% | 3.97% | 3.82 | 0.67 | 4.42 | 17.3x | 2.6x | 19.00 | 8.50 | -10.42% | 10.00x | 1.36 | 13.60 | 11.60 | 17% | BUY |
| NESTLE | 1.54 | 15.54% | 77.70% | 23.86% | 3.26 | 55.55 | 71.50 | 21.6x | 16.8x | 1,498.00 | 765.00 | -18.36% | 20.00x | 60.00 | 1,200.00 | 1,200.00 | - | HOLD |
| UACN | 0.77 | -10.67% | -13.96% | -8.17% | 1.71 | -2.91 | 20.86 | -2.6x | 0.4x | 11.05 | 7.10 | -13.37% | - | - | 8.08 | 7.45 | 8% | HOLD |
| Agricultural Products | | | | •••••• | | | | | | | | | | | | | | |
| OKOMUOIL | 0.45 | 28.06% | 19.45% | 12.53% | 1.55 | 6.36 | 32.72 | 10.1x | 2.0x | 79.00 | 55.05 | 15.11% | 9.50x | 7.76 | 73.72 | 64.00 | 15% | BUY |
| PRESCO | 0.27 | 17.85% | 11.79% | 4.83% | 2.44 | 3.50 | 29.67 | 12.9x | 1.5x | 68.00 | 36.45 | -4.74% | - | - | - | 45.25 | - | UR |
| Household & Personal | | | | • | | | | | | | | | | | | | | |
| Products | | | | | | | | | | | | | | | | | | |
| PZ | 0.93 | -2.25% | -3.76% | -2.10% | 1.80 | -0.41 | 11.02 | -9.3x | 0.3x | 10.50 | 3.75 | -31.86% | 10.00x | 0.46 | 4.58 | 3.85 | 19% | BUY |
| VITAFOAM | 1.24 | 15.44% | 46.31% | 19.08% | 2.43 | 2.63 | 5.68 | 2.0x | 0.9x | 5.30 | 3.95 | 20.45% | 2.30x | 2.32 | 5.34 | 5.30 | 1% | HOLD |
| Healthcare | | | | | | | | | | | | | | | | | | |
| Pharmaceuticals | | | | | | | | | | | | | | | | | | |
| MAYBAKER | 0.85 | 8.87% | 12.20% | 7.55% | 1.62 | 0.41 | 3.39 | 7.2x | 0.9x | 3.00 | 1.79 | 55.44% | 10.50x | 0.23 | 2.42 | 3.00 | -20% | SELL |
| FIDSON | 1.10 | 2.90% | 4.23% | 3.21% | 1.32 | 0.20 | 4.69 | 15.0x | 0.6x | 4.95 | 2.21 | -3.87% | 9.50x | 0.42 | 4.01 | 2.98 | 35% | BUY |
| GLAXOSMITH | 1.14 | 4.48% | 10.02% | 5.10% | 1.96 | 0.78 | 7.75 | 7.5x | 0.8x | 10.80 | 3.45 | -4.10% | 5.20x | 0.97 | 5.04 | 5.85 | -14% | SELL |
| NEIMETH | 0.89 | 3.12% | 7.16% | 2.77% | 2.58 | 0.05 | 0.67 | 28.6x | 2.0x | 1.37 | 0.40 | 120.97% | 3.60x | 0.21 | 0.76 | 1.37 | -45% | SELL |

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| Materials | | | | | | | | | | | | | | | | | | |
|------------------------|------|--------|---------|--------|------|-------|----------|-------|-------|--------|--------|---------|--------|-------|--------|--------|------|------|
| Construction Materials | | | | | | | | | | | | | | | | | | |
| BUACEMENT | 0.15 | 20.11% | 3.06% | 2.92% | 1.05 | 0.79 | 25.93 | 54.3x | 1.7x | 43.00 | 34.40 | 22.86% | - | - | 30.88 | 43.00 | -28% | SELL |
| DANGCEM | 0.50 | 22.30% | 21.18% | 11.17% | 1.90 | 11.79 | 55.66 | 10.9x | 2.3x | 188.50 | 128.00 | -9.86% | - | - | 171.80 | 128.00 | 34% | BUY |
| WAPCO | 0.44 | 54.89% | 34.00% | 24.40% | 1.39 | 7.45 | 21.91 | 1.5x | 0.5x | 16.35 | 9.10 | -28.10% | - | - | 14.87 | 11.00 | 35% | BUY |
| Specialty Chemicals | | | | | | | | | | | | | | | | | | |
| САР | 1.13 | 19.70% | 57.07% | 22.35% | 2.55 | 2.43 | 4.25 | 8.5x | 4.9x | 37.40 | 18.00 | -13.96% | 9.50x | 2.52 | 23.94 | 20.65 | 16% | BUY |
| BERGER | 0.71 | 12.52% | 14.60% | 8.86% | 1.65 | 1.55 | 10.60 | 4.8x | 0.7x | 8.25 | 6.10 | 10.37% | 5.10x | 1.17 | 5.97 | 7.45 | -20% | SELL |
| Energy | | | | | | | | | | | | | | | | | | |
| CONOIL | 2.02 | 1.42% | 10.51% | 2.87% | 3.66 | 2.86 | 27.23 | 7.3x | 0.8x | 23.00 | 13.15 | 13.51% | 5.60x | 4.30 | 24.08 | 21.00 | 15% | BUY |
| ETERNA | 5.85 | -0.33% | -5.10% | -1.93% | 2.65 | -0.47 | 9.24 | -5.3x | 0.3x | 4.80 | 1.99 | -31.11% | - | - | - | 2.48 | - | UR |
| ARDOVA | 3.29 | 0.58% | 6.53% | 1.93% | 3.39 | 0.83 | 12.71 | 15.7x | 1.0x | 20.60 | 13.05 | -27.90% | 8.00x | 2.13 | 17.04 | 13.05 | 31% | BUY |
| MOBIL | 2.06 | 4.05% | 19.77% | 8.33% | 2.37 | 22.46 | 113.61 | 8.6x | 1.7x | 192.60 | 133.20 | 30.22% | - | - | - | 192.60 | - | UR |
| MRS | 1.70 | -3.80% | -14.58% | -6.46% | 2.26 | -8.64 | 59.23 | -1.6x | 0.2x | 20.85 | 13.80 | -9.80% | - | - | - | 13.80 | - | UR |
| SEPLAT | 0.19 | 19.44% | 6.58% | 3.64% | 1.81 | 68.60 | 1,042.97 | 5.6x | 0.4x | 605.00 | 386.00 | -41.32% | - | - | 500.06 | 386.00 | 30% | BUY |
| TOTAL | 2.18 | 0.91% | 9.20% | 1.98% | 4.64 | 7.63 | 82.94 | 12.8x | 1.2x | 196.00 | 96.30 | -12.08% | - | - | - | 97.50 | - | UR |
| Telecommunications | | | | | | | | | | | | | | | | | | |
| MTNN | 0.75 | 16.83% | 104.66% | 12.55% | 8.34 | 10.06 | 9.61 | 11.7x | 12.2x | 128.30 | 90.00 | 11.90% | 13.58x | 11.61 | 157.62 | 117.50 | 34% | BUY |
| AIRTELAFRI | 0.37 | 11.92% | 12.44% | 4.38% | 2.84 | 42.01 | 337.81 | 7.8x | 1.0x | 328.70 | 298.90 | 9.97% | 6.22x | 59.42 | 369.35 | 328.70 | 12% | BUY |
| | | | | | | | | | | | | | | | | | | |

*TP=Target Price, Last Wk. Pr= Last Week Price, CP= Current Price, UPP=Upside Potential, RT= Rating, Exp. EPS= 2020Dec Expected EPS, BVP= Book Value Per Share, P/E=P/E, AT=Asset Turnover, OM=Operating Margin, NM= Net Margin, Lev=Leverage, UR=Under Review. Data in the Fundamental columns are based on trailing performance.



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Target Price Estimate

While we believe that the fair value is underpinned by the future benefits stream and growth outlooks, which are primary drivers of value, the market might not align to the fair value estimate within the estimated investment horizon. Thus, we do not derive our target price from the fair value but from a trading perspective using the year projected earnings or book value and the respective target multiples. Notwithstanding, we are of the opinion that the variance between the two should not be too significant.

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- HOLD: Target Price of the stock ranges between -10 percent and 10 percent from the current market price.
- **SELL:** Target Price of the stock is more than **10 percent** below the current market price.

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Meristem Research can also be accessed on the following platforms:

Meristem Research portal: meristem.com.ng/rhub Bloomberg: MERI <GO> Capital IQ: www.capitaliq.com ISI Emerging Markets: www.securities.com/ch.html?pc=NG

Reuters: www.thomsonreuters.com FactSet: www.factset.com