

## STOCK RECOMMENDATION - NOVEMBER 1ST, 2021

## MARKET REVIEW

*For the week ended October 25, 2021.*

- Last week, the mood was positive in the Nigerian equities market with the All-share Index closing up by 0.66% WoW to end at 42,038.60pts. Thus, the Year-to-Date return moved upward to +4.39%. The market breadth improved significantly to 2.00x (from 1.00x the previous week).
- Sectorial performance was impressive as all indices closed up; **NGXBNK** (+2.43% WoW), **NGXOILGAS** (+4.04% WoW), **NGXINDUSTR** (+0.49% WoW), **NGXCNSMRGDS** (1.52% WoW) and **NGXINS** (+5.28% WoW).
- UPL** emerged the top gainer of the week at +44.67% WoW, while **GLAXOSMITH** led the loser's chart, shedding 12.86% WoW. **FBNH** maintained its position as most traded stock by volume and value.

MARKET *P*REVIEW*For the week commencing November 1, 2021.*

- We believe the general market mood is still positive, now strengthened by the positive earnings recorded by some bell weather stocks like **SEPLAT**, **TOTAL** and **DANGCEM**.
- Though we acknowledge that many counters have overshot their one-year target, we still expect the bullish sentiment to linger this week.
- Therefore, we expect the market to close on a positive note for the week.

## THE WEEK THAT WAS (A REVIEW)

			Cur. Week	Prev. Week
NGXASI			42,038.60	41,763.26
Market Cap [NGN'tr]			21.94	21.79
Market Cap [USD 'bn]			53.48	53.13
Volume Traded [bn]			2.14	1.56
Value Traded [NGN'bn]			23.10	18.38
NSEASI & Sectoral Indices [Return Profile]				
	WtD	MtD	QtD	YtD
NGXASI	0.66%	4.52%	4.52%	4.39%
NGX-30	0.69%	4.34%	4.34%	6.52%
NGX-B10	2.43%	10.66%	10.66%	4.42%
NGX-FB10	1.52%	0.41%	0.41%	-0.67%
NGX-OG5	4.04%	6.43%	6.43%	72.81%
NGX-INS10	5.28%	3.98%	3.98%	-5.06%
NGX-IND	0.49%	4.21%	4.21%	6.09%
Value (NGN)		Volume		
FBNH	8,668,612,932	FBNH	718,653,906	
GTCO	1,949,153,691	TRANSCORP	209,847,521	
NESTLE	1,226,602,558	UBA	113,814,080	
NB	1,098,364,261	ETI	85,128,500	
UBA	964,205,380	ACCESS	82,875,897	
Highest Gainers		Highest Losers		
	%		%	
UPL	44.67%	GLAXOSMITH	-17.19%	
AIICO	31.91%	FTNCOCOA	-9.09%	
GUINNESS	23.05%	TRANSCOHOT	-9.88%	
CADBURY	18.13%	FBNH	-9.80%	
ETI	17.88%	REGALINS	-9.76%	

	Fundamentals				Trailing					Market Performance			Valuation						
	AT	NM	ROE	ROA	Lev	EPS	BVP	P/E	P/BV	Yr Hi	Yr Lo	YtD Return	Target PE	Exp. EPS	2021 TP	Last Wk. Pr	UPP	RT	
Financial Services																			
Banks																			
ACCESS	0.08	19.3%	17.1%	1.3%	13.0	3.73	21.81	2.5x	0.4x	9.80	7.20	+12.43%	2.76	3.52	9.72	9.50	+2%	HOLD	
ETI	0.08	0.1%	4.2%	0.3%	13.7	1.39	32.66	6.4x	0.3x	8.90	4.70	+48.33%	2.37	4.40	10.43	8.90	+17%	BUY	
FCMB	0.09	8.0%	7.4%	0.8%	9.6	0.88	11.84	3.6x	0.3x	3.50	2.66	-4.20%	2.87	1.01	2.89	3.19	-9%	HOLD	
FIDELITYBK	0.07	17.4%	11.5%	1.1%	10.9	1.05	9.13	2.7x	0.3x	2.79	2.10	+10.32%	2.83	1.01	2.86	2.78	+3%	HOLD	
FBNH	0.07	13.1%	10.1%	1.0%	10.4	2.18	21.51	5.1x	0.5x	12.70	6.90	+54.55%	3.22	2.59	8.34	11.05	-25%	SELL	
GTCO	0.09	38.2%	23.4%	3.7%	6.3	6.34	27.10	4.5x	1.1x	30.00	27.00	-11.44%	4.90	6.99	34.25	28.65	+20%	BUY	
STANBIC	0.12	17.8%	17.5%	2.5%	7.0	5.45	31.18	7.2x	1.3x	52.90	38.00	-11.46%	6.80	7.37	50.12	39.00	+29%	BUY	
STERLNBANK	0.09	10.5%	8.9%	0.8%	11.3	0.40	4.50	3.7x	0.3x	2.10	1.43	-26.96%	4.12	0.46	1.90	1.49	+27%	BUY	
UBA	0.08	19.2%	17.3%	1.6%	11.0	3.80	22.00	2.3x	0.4x	9.25	6.80	-0.58%	3.00	3.60	10.80	8.60	+26%	BUY	
UBN	0.07	12.9%	6.8%	0.8%	8.6	0.60	8.86	8.4x	0.6x	6.10	4.55	-5.61%	9.00	0.88	7.92	5.05	+57%	BUY	
WEMABANK	0.08	9.0%	11.1%	0.7%	16.8	0.18	1.58	4.6x	0.5x	0.90	0.55	+17.39%	3.07	0.23	0.71	0.81	-13%	SELL	
ZENITHBANK	0.08	30.7%	20.4%	2.7%	7.4	7.42	36.42	3.4x	0.7x	27.20	20.30	+1.81%	3.85	7.63	29.39	25.25	+16%	BUY	
Insurance																			
AIICO	0.32	4.7%	6.3%	1.1%	5.9	0.11	1.75	11.3x	0.7x	1.59	0.90	+9.73%	5.14	0.26	1.34	1.24	+8%	HOLD	
LASACO	0.49	4.6%	3.4%	1.5%	2.2	0.21	6.05	5.6x	0.2x	1.71	0.35	+234.29%	3.21	0.47	1.51	1.17	+29%	BUY	
MANSARD	0.47	9.4%	7.5%	2.4%	3.1	0.07	1.00	31.6x	2.4x	2.99	0.83	+123.81%	1.23	0.88	1.08	2.35	-54%	SELL	
NEM	0.78	9.7%	30.9%	17.1%	1.8	0.60	1.94	3.3x	1.0x	2.69	1.72	+11.73%	4.19	0.56	2.35	2.00	+17%	BUY	
WAPIC	0.32	-6.8%	-4.6%	-2.5%	1.8	-0.04	0.96	-11.0x	0.5x	0.72	0.39	+20.00%	1.90	0.31	0.59	0.48	+23%	BUY	
CUSTODIAN	0.46	7.7%	19.9%	6.5%	3.1	2.00	10.05	4.2x	0.8x	8.45	5.75	+44.44%	3.80	2.22	8.44	8.45	-0%	HOLD	
Consumer Staples & Discretionary																			
Breweries																			

GUINNESS	0.78	1.6%	-16.2%	-7.7%	2.1	-5.53	34.18	-6.6x	1.1x	36.30	17.65	+91.05%	-	-	31.61	36.30	-13%	SELL
NB	0.89	3.7%	5.7%	2.1%	2.7	1.19	20.87	44.6x	2.5x	63.00	46.50	-5.36%	-	-	61.22	53.00	+16%	BUY
INTBREW	0.38	-6.6%	-6.2%	-2.5%	2.5	-0.35	5.55	-15.2x	0.9x	7.07	4.50	-11.76%	-	-	5.51	5.25	+5%	HOLD
Packaged Foods & Meats																		
CADBURY	0.94	5.0%	10.4%	3.6%	2.9	0.81	7.84	11.6x	1.2x	10.80	7.75	+5.00%	13.84	0.59	8.17	9.45	-14%	SELL
DANGSUGAR	0.77	7.9%	15.3%	5.8%	2.6	1.54	10.05	11.1x	1.7x	21.70	16.40	-3.41%	6.52	3.08	20.08	17.00	+18%	BUY
HONYFLOUR	0.72	0.5%	2.2%	0.8%	2.9	0.16	7.34	22.3x	0.5x	4.28	1.09	+200.00%	9.00	0.15	1.35	3.60	-63%	SELL
FLOURMILL	1.75	2.0%	14.8%	4.9%	3.0	6.42	43.50	4.6x	0.7x	34.70	26.10	+13.08%	5.00	8.13	40.65	29.40	+38%	BUY
NASCON	0.82	9.7%	20.0%	7.4%	2.7	1.06	5.31	13.8x	2.8x	17.55	13.00	+1.03%	13.00	1.20	15.60	14.65	+6%	HOLD
NESTLE	1.10	12.8%	117.7%	13.4%	8.8	51.55	43.80	27.2x	32.0x	1,540.00	1,350.00	-6.98%	27.92	53.09	1,482.27	1,400.00	+6%	HOLD
UACN	1.09	0.8%	7.6%	4.3%	1.8	1.31	17.26	8.6x	0.7x	11.45	7.10	+55.86%	7.58	1.44	10.92	11.30	-3%	HOLD
UNILEVER	0.76	1.8%	-1.3%	-0.8%	1.6	-0.14	11.10	-	1.4x	15.60	11.65	+12.23%	-	-	17.31	15.60	+11%	BUY
Agricultural Products																		
OKOMUOIL	0.59	37.4%	36.1%	23.8%	1.5	15.08	41.83	9.0x	3.2x	135.00	90.00	+48.35%	8.36	13.88	116.04	135.00	-14%	SELL
PRESCO	0.45	40.2%	32.7%	16.0%	2.0	14.01	42.83	6.4x	2.1x	89.00	68.00	+25.44%	14.15	7.70	108.89	89.00	+22%	BUY
Household & Personal Products																		
PZ	0.79	1.0%	-19.5%	-7.7%	2.6	-1.71	8.76	-3.7x	0.7x	6.50	4.15	+20.75%	-	-	4.58	6.40	-28%	SELL
VITAFOAM	1.14	13.3%	45.8%	19.2%	2.4	3.92	8.55	4.7x	2.2x	18.50	7.35	+137.18%	4.50	2.95	13.28	18.50	-28%	SELL
Healthcare																		
Pharmaceuticals																		
MAYBAKER	0.69	10.9%	16.3%	7.2%	2.2	0.67	4.11	6.5x	1.1x	5.02	3.21	+24.22%	7.70	0.63	4.85	4.36	+11%	BUY
FIDSON	0.72	9.2%	16.2%	6.0%	2.7	0.91	5.61	6.8x	1.1x	6.50	4.28	+36.67%	6.50	1.19	7.74	6.15	+26%	BUY
GLAXOSMITH	0.91	0.7%	3.5%	1.3%	2.7	0.26	7.30	23.7x	0.8x	7.25	6.00	-11.59%	11.00	0.55	6.05	6.10	-1%	HOLD
NEIMETH	0.48	11.0%	22.7%	5.3%	4.3	0.18	0.78	11.0x	2.5x	2.23	1.50	-13.00%	8.00	0.28	2.24	1.94	+15%	BUY
Materials																		
Construction Materials																		
BUACEMENT	0.35	34.92%	23.16%	12.15%	1.91	2.39	10.32	30.13	6.98	85.00	64.35	-6.92%	-	-	70.48	72.00	-2%	HOLD

<b>DANGCEM</b>	0.60	27.75%	42.43%	16.46%	2.58	20.04	47.24	14.0x	5.9x	280.00	204.00	+14.33%	-	-	290.60	280.00	+4%	<b>HOLD</b>
<b>WAPCO</b>	0.50	19.53%	9.64%	7.00%	1.38	2.22	23.09	12.14	1.17	30.30	19.50	+28.27%	-	-	29.30	27.00	+9%	<b>HOLD</b>
<b>Specialty Chemicals</b>																		
<b>CAP</b>	1.27	9.0%	40.4%	13.2%	3.1	1.61	3.98	12.1x	4.9x	23.90	18.00	-2.50%	9.89	2.10	20.77	19.50	+7%	<b>HOLD</b>
<b>BERGER</b>	0.87	3.7%	6.1%	3.8%	1.6	0.65	10.75	14.3x	0.9x	9.85	6.05	+27.21%	12.99	0.92	11.98	9.35	+28%	<b>BUY</b>
<b>Energy</b>																		
<b>CONOIL</b>	2.69	2.3%	12.2%	5.3%	2.3	3.61	29.66	7.1x	0.9x	25.50	17.00	+22.30%	8.20	3.23	26.50	25.50	+4%	<b>HOLD</b>
<b>ETERNA</b>	2.21	0.7%	8.5%	3.4%	2.5	0.89	10.47	9.7x	0.8x	8.65	4.62	+69.61%	7.56	0.79	5.97	8.65	-31%	<b>SELL</b>
<b>ARDOVA</b>	2.53	2.1%	13.4%	3.7%	3.7	2.02	15.04	7.2x	1.0x	21.85	13.50	+7.75%	8.01	2.29	18.33	14.60	+26%	<b>BUY</b>
<b>MRS</b>	1.71	0.1%	-8.0%	-3.6%	2.2	-4.41	55.28	-3.5x	0.3x	15.20	10.90	+10.55%	4.00	4.47	17.87	15.20	+18%	<b>BUY</b>
<b>SEPLAT</b>	0.17	7.6%	1.3%	1.2%	1.1	28.66	2,227.63	25.5x	0.3x	770.00	402.30	+81.83%	-	-	681.55	731.50	-7%	<b>HOLD</b>
<b>TOTAL</b>	1.58	5.5%	45.5%	8.0%	5.7	44.03	96.67	5.5x	2.5x	240.80	130.00	+85.23%	-	-	-	240.80	-	<b>UR</b>
<b>Telecommunications</b>																		
<b>MTNN</b>	0.75	18.3%	151.2%	13.4%	11.3	13.82	9.14	12.7x	19.2x	182.90	157.00	+3.35%	13.50	14.32	193.32	175.60	+10%	<b>BUY</b>
<b>AIRTELAFRI</b>	0.43	14.7%	24.8%	8.8%	2.8	97.26	392.30	8.0x	2.0x	930.00	601.00	-8.43%	-	-	720.32	780.00	-8%	<b>HOLD</b>

\*TP=Target Price, Last Wk. Pr= Last Week Price, CP= Current Price, UPP=Upside Potential, RT= Rating, Exp. EPS= 2021 Dec Expected EPS, BVP= Book Value Per Share, P/E=P/E, AT=Asset Turnover, OM=Operating Margin, NM= Net Margin, Lev=Leverage, UR=Under Review. Data in the Fundamental columns are based on trailing performance.

## Analyst's Certification and Disclaimer

This research report has been prepared by the research analyst(s), whose name(s) appear(s) on the cover of this report. Each research analyst hereby certifies, with respect to each security or issuer covers in this research that:

- (1) all of the views expressed in this report accurately reflect his or her personal views about any and all of the subject securities or issuers (the Issuer); and
- (2) no part of any of the research analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst(s) in this report. Research analysts' compensation is determined based upon activities and services intended to benefit the investor clients of Meristem Securities Limited (the Firm). Like all of the Firm's employees, research analysts receive compensation that is impacted by overall Firm profitability, which includes revenues from other business units within the Firm.
- (3) each research analyst and/or persons connected with any research analyst may have interacted with sales and trading personnel, or similar, for the purpose of gathering, synthesizing and interpreting non-material non-public or material public market information.

As at the date of this report, any ratings, forecasts, estimates, opinions or views herein constitute a judgment, and are not connected to research analysts' compensations. In the case of non-currency of the date of this report, the views and contents may not reflect the research analysts' current thinking. This document has been produced independently of the Issuer. While all reasonable care has been taken to ensure that the facts stated herein are accurate and that the ratings, forecasts, estimates, opinions and views contained herein are fair and reasonable, neither the research analysts, the Issuer, nor any of its directors, officers or employees, shall be in any way responsible for the contents hereof, and no reliance should be placed on the accuracy, fairness or completeness of the information contained in this document. No person accepts any liability whatsoever for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection therewith.

**Analysts' Compensation:** The equity research analysts responsible for the preparation of this report receive compensation based upon various factors, including the quality and accuracy of research, client feedback, competitive factors, and overall firm revenues, which include revenues from, among other business units, Investment Banking.

---

## Investment Ratings

---

### Fair Value Estimate

We estimate stock's fair value by computing a weighted average of projected prices derived from discounted cash flow and relative valuation methodologies. The choice of relative valuation methodology (ies) usually depends on the firm's peculiar business model and what in the opinion of our analyst is considered as a key driver of the stock's value from a firm specific as well as an industry perspective. However, we attach the most weight to discounted cash flow valuation methodology.

### Target Price Estimate

While we believe that the fair value is underpinned by the future benefits stream and growth outlooks, which are primary drivers of value, the market might not align to the fair value estimate within the estimated investment horizon. Thus, we do not derive our target price from the fair value but from a trading perspective using the year projected earnings or book value and the respective target multiples. Notwithstanding, we are of the opinion that the variance between the two should not be too significant.

### Ratings Specification

**BUY:** Target Price of the stock is above the current market price by at least **10 percent**

**HOLD:** Target Price of the stock ranges between **-10 percent and 10 percent** from the current market price.

**SELL:** Target Price of the stock is more than **10 percent** below the current market price.

### Definitions

**Price Targets:** Price targets reflect in part the analyst's estimates for the company's earnings. The achievement of any price target may be impeded by general market and macroeconomic trends, and by other risks related to the company or market and may not occur if the company's earnings fall short of estimates.

**Asset allocation:** The recommended weighting for equities, cash and fixed income instrument is based on a number of metrics and does not relate to a particular size change in one variable.

## Conflict of Interest

It is the policy of Meristem Securities Limited and its subsidiaries and affiliates (Individually and collectively referred to as “Meristem”) that research analysts may not be involved in activities that suggest that they are representing the interests of Meristem in a way likely to appear to be inconsistent with providing independent investment research. In addition, research analysts’ reporting lines are structured so as to avoid any conflict of interests.

For example, research analysts are not subject to the supervision or control of anyone in Meristem’s Investment Banking or Sales and trading departments. However, such sales and trading departments may trade, as principal, on the basis of the research analysts’ published research. Therefore, the proprietary interests of those Sales and Trading departments may conflict with your interests.

## Important Disclosure

**For U.S. persons only:** This research report is a product of Meristem Securities, which is the employer of the research analysts who has prepared the research report. The research analysts preparing the research report are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analysts are not subject to supervision by a U.S. broker-dealer, and are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Meristem Securities only to “Major Institutional Investors” as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

## Legal entity disclosures

Meristem Securities Limited is a member of The Nigerian Stock Exchange and is authorized and regulated by the Securities and Exchange Commission to conduct investment banking and financial advisory business in Nigeria. However, the company through its subsidiaries carries out stock broking, wealth management, trustees and registrars’ businesses which are regulated by the SEC and ICMR.

## IMPORTANT INFORMATION: DISCLAIMER

**Meristem Securities Limited (“Meristem”)** equity reports and its attendant recommendations are prepared based on publicly available information and are meant for general information purposes only and it may not be reproduced or distributed to any other person. All reasonable care has been taken to ensure that the information contained herein is not misleading or untrue at the time of publication; **Meristem** can neither guarantee its accuracy nor completeness as they are an expression of our analysts’ views and opinions.

**Meristem** and any of its associated or subsidiary companies or the employees thereof cannot be held responsible for any loss suffered by relying on the said information as this information as earlier stated, is based on publicly available information, analysts’ estimates and opinions and is meant for general information purposes and should not be construed as an offer to buy or sell or a solicitation of an offer to buy or sell securities or any financial instruments. The value of any investment is subject to fluctuations, i.e. may fall and rise. Past performance is no guide to the future. The rate of exchange between currencies may cause the value of investment to increase or diminish. Hence investors may not get back the full value of their original investment. Meristem Securities is registered with the Securities and Exchange(SEC) and is also a member of The Nigerian Stock Exchange (The NSE). Meristem Securities’ registered office is at 124 Norman Williams Street, South West, Ikoyi, Lagos, Nigeria. Website: [www.meristemng.com](http://www.meristemng.com); Email: [research@meristemng.com](mailto:research@meristemng.com). © **Meristem Securities Limited 2020**.

## Contact Information

### Brokerage and Retail Services

topeoludimu@meristemng.com	(+234 905 569 0627)
olatunjifaniyi@meristemng.com	(+234 803 446 3118)
isaacnaolapo@meristemng.com	(+234 803 234 8275)
contact@meristemng.com	

### Investment Banking/Corporate Finance

rasakisalawu@meristemng.com	(+234 806 022 9889)
seunlijofi@meristemng.com	(+234 808 536 5766)

### Wealth Management

funmilolaadekola-daramola@meristemng.com (+234 805 498 4522)  
 crmwealth@meristemng.com  
 Tel : +234 01 738 9948

### Registrars

muboolasoko@meristemregistrars.com	(+234 803 324 7996)
martinaosague@meristemregistrars.com	(+234 802 303 1783)
www.meristemregistrars.com	
Tel: +23401-280 9250	

### Group Business Development

saheedbashir@mersitemng.com	(+234 802 454 6575)
ifeomaogalue@meristemng.com	(+234 802 394 2967)
info@meristemng.com	

### Client Services

adefemtaiwo@meristemng.com	(+234 803 694 3034)
blessingogwuche@meristemng.com	(+234 706 896 5173)
car@meristemng.com	

### Investment Research

ahmedjinad@meristemng.com	(+234 809 187 8917)
research@meristemng.com	

Corporate websites: [www.meristemng.com](http://www.meristemng.com) [www.meristemwealth.com](http://www.meristemwealth.com) [www.meristemregistrars.com](http://www.meristemregistrars.com)

Meristem Research can also be accessed on the following platforms:

Meristem Research portal: [research.meristemng.com](http://research.meristemng.com)

Bloomberg: MERI <GO>

Capital IQ: [www.capitaliq.com](http://www.capitaliq.com)

ISI Emerging Markets: [www.securities.com/ch.html?pc=NG](http://www.securities.com/ch.html?pc=NG)

Reuters: [www.thomsonreuters.com](http://www.thomsonreuters.com)

FactSet: [www.factset.com](http://www.factset.com)