May 19, 2022

Profitability Hampered by Rising Cost

Summary: LIVESTOCK's topline grew by 8.32% YoY to NGN3.64bn in Q1:2022 from NGN3.36bn in Q1:2021. The double-digit growth recorded from the Southwestern market (+26.91% YoY) was largely responsible for the positive topline growth as revenue from the Eastern and Northern markets came in lower by **16.12% YoY** and **14.43% YoY**, respectively.

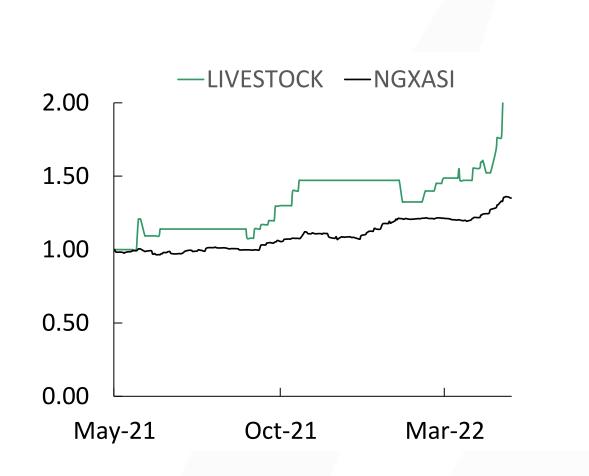
The company's production cost rose by 9.72%, driving cost to sales higher to 88.96% in Q1:2022 from 87.83% in Q1:2021. Although OPEX declined by 8.09% YoY, the significant increase in finance cost (+310.23%) drove both the profit before tax and profit after tax lower by 85.98% YoY and 89.98% YoY (to NGN26.65mn and NGN18.12mn in Q1:2022 from NGN190.03mn and NGN176.54mn in Q1:2021).

Positives: Cash ratio rose to 0.06x in Q1:2022 from 0.04x at the end of last year, owing to its most recent loan inflow.

Negative: The current and quick ratio declined to 1.17x and 0.13x in Q1:2022 from 1.21x and 0.17x in 2021FY, respectively, signifying reduced cover for its short-term liabilities.

| Valuation | |
|-------------------|---------|
| Trailing EPS | 9.04 |
| BVPS | 0.75 |
| P/E | 0.18 |
| P/BV | 1.15 |
| Target PE | 11.64x |
| Dec-2022 Exp. EPS | 0.13 |
| Dec 2022 Target | |
| price | NGN1.56 |
| Current Price | NGN1.62 |
| | |

| Stock Highlights | |
|--------------------|----------|
| Yr Hi | 2.15 |
| Yr Lo | 1.42 |
| YTD return | -25.12% |
| Beta | 2,77 |
| Adjusted Beta | 2.17 |
| Shares outstanding | 3.00bn |
| Market cap [NGN] | 4.83bn |
| Financial year end | December |



| Sensitivity Analysis of Dec-2022 Target Price to key model inputs | | | | Min | 0.39 | | | |
|---|--------|------|------|------|------|------|-----|------|
| | | | EPS | | | | Max | 2.74 |
| | | 0.03 | 0.08 | 0.13 | 0.18 | 0.23 | | |
| | 11.54x | 0.39 | 0.97 | 1.54 | 2.12 | 2.70 | | |
| | 11.59x | 0.39 | 0.97 | 1.55 | 2.13 | 2.71 | | |
| Target PE | 11.64x | 0.39 | 0.97 | 1.56 | 2.14 | 2.72 | | |
| | 11.69x | 0.39 | 0.98 | 1.56 | 2.15 | 2.73 | | |
| | 11.74x | 0.40 | 0.98 | 1.57 | 2.16 | 2.74 | | |

Recommendation: HOLD TP: 1.56 CP: 1.62 UPP: -3.70%

| Financial Highlight (NGN'000) | | | |
|-------------------------------|------------|------------|------------|
| Profit and Loss Account | Q1:2022 | Q1:2021 | Y/Y Growth |
| Revenue | 3,635,008 | 3,355,688 | +8.32% |
| Cost of sales | 3,233,734 | 2,947,166 | +9.72% |
| OPEX | 154,356 | 167,937 | -8.09% |
| Operating Profit | 255,725 | 240,585 | +6.29% |
| Finance Cost | 229,225 | 55,877 | +310.23% |
| PBT | 26,649 | 190,026 | -85.98% |
| PAT | 18,121 | 176,539 | -89.74% |
| Balance Sheet | Q1:2022 | 2021A | Y/Y Growth |
| Property, Plant and Equipment | 772,317 | 776,428 | -0.53% |
| Total Asset | 12,682,795 | 10,827,735 | +17.13% |
| Total Equity | 2,520,597 | 2,502,475 | +0.72% |
| Total Debt | 9,150,770 | 7,452,074 | +22.79% |
| Total Liabilities | 10,162,198 | 8,325,260 | +22.06% |

| Key Metrics | | | |
|-----------------------|----------|--------|----------------|
| Profitability Ratio | 2022T | 2021A | 3-yr Hist. Avg |
| ROA | 2.31% | 4.97% | 5.74% |
| ROE | 10.80% | 18.78% | 17.81% |
| Net Margin | 0.50% | 2.94% | 2.83 |
| Efficiency Ratio | Q1:2022T | 2021A | 3-yr Hist. Avg |
| Asset Turnover | 1.27 | 1.69 | 2.11 |
| Cash Conversion Cycle | 349 | 359 | 352 |
| Liquidity Ratio | Q1:2022 | 2021A | 3-yr Hist. Avg |
| Current Ratio | 1.17 | 1.21 | 1.26 |
| Quick Ratio | 0.13 | 0.17 | 0.14 |
| Cash Ratio | 0.06 | 0.04 | 0.03 |
| Solvency Ratio | Q1:2022 | 2021A | 3-yr Hist. Avg |
| Interest Coverage | 1.12 | 2.84 | 2.96 |
| Debt to Equity | 3.63 | 2.98 | 1.52 |
| Debt to Asset | 0.72 | 0.69 | 0.41 |

*TP=Target Price, CP= Current Price, UPP=Upside Potential, EPS= Earnings Per Share, BVPS= Book Value Per Share, P/E=Price to Earnings, P/BV= Price to Book Value, T= Trailing, A= Actuals

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HOLD: Target Price of the stock ranges between -10 percent and 10 percent from the current market price.

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Movements in Price Target

Company Name: Livestock Feeds Plc

| | | Provious Torget | New | Drovious | Now |
|--------------|-----------|-----------------------------|---------------------|----------------------------|-----------------------|
| Date | Price (N) | Previous Target Price(N) | Target Price (N) | Previous Recommendation | New Recommendation |
| 18-May -2022 | 1.62 | 1.56 | 1.56 | HOLD | HOLD |

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CONTACT INFORMATION

Brokerage and Retail Services

topeoludimu@meristemng.com (+234 905 569 0627) isaaconaolapo@meristemng.com (+234 803 234 8275) contact@meristemng.com

Investment Banking/Corporate Finance

<u>rasakisalawu@meristemng.com</u> (+234 806 022 9889) <u>seunlijofi@meristemng.com</u> (+234 808 536 5766)

Wealth Management

<u>funmilolaadekola-daramola@meristemng.com</u> (+234 803 355 0008)

<u>crmwealth@meristemng.com</u> (+234 01 738 9948)

Registrars

<u>muboolasoko@meristemregistrars.com</u> (+234 803 324 7996) <u>martinaosague@meristemregistrars.com</u> (+234 802 303 1783)

www.meristemregistrars.com (+23401-280 9250)

Corporate websites: www.meristemwealth.com

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Group Business Development

<u>saheedbashir@mersitemng.com</u> (+234 802 454 6575) <u>ifeomaogalue@meristemng.com</u> (+234 802 394 2967)

info@meristemng.com

Trust Services

<u>damilolahassan@meristemng.com</u> (+234 803 613 9123)

trustees@meristemng.com

Investment Research

research@meristemng.com

www.meristemregistrars.com

Analyst Coverage: mosunmolaadeoye@meristemng.com (+2348121105615)

Client Services

<u>adefemitaiwo@meristemng.com</u> (+234 803 694 3034) <u>blessingogwuche@meristemng.com</u> (+234 706 896 5173)

<u>car@meristemng.com</u> (+23401-280 9250)