TP: 42.45

**CP: 31.00** 

August 31, 2022

**UPP: +36.94%** 

# Diversified Revenue Streams Present Growth Prospects

Summary: In the first half of the year, Stanbic IBTC Holdings Plc. (STANBIC) reported significant growth in both interest and non-interest income. As such, the group's gross earnings improved by 44.10% YoY to NGN134.87bn. The group's interest income advanced by 54.31% YoY, largely driven by loan stock expansion and higher yield on cumulative average risk assets, as well as interest earned on investment securities (+68.07% YoY). Similarly, an improvement in nonfunded income is linked to surge in trading revenue (+198.19% YoY) and net fee and commission (+10.44% YoY). The increased net fees and commission was due to improved assets under management fees (+4.07% YoY) and investment banking fees (+39.44% YoY). Operating expenses rose by 22.58% YoY owing to the current inflationary pressures and increased regulatory costs,. Also, the group recorded credit impairment charge on financial assets of \(\frac{\text{N}}{5}.47\) bn (vs. a writeback of \(\frac{\text{N}}{1}.28\) bn in H1:2021). Howbeit, Profit After Tax (PAT) grew to NGN30.67bn in H1:2022 as a result of better cost efficiency (as reflected in its lower cost-to-income ratio).

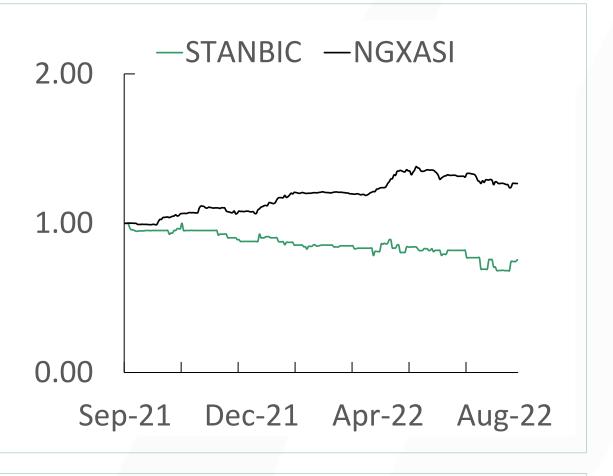
**Positives**: Lower cost-to-income ratio (59.89% in H1:2022 vs. 70.27% in H1:2021), proposed interim dividend of NGN1.50 (4.84% dividend yield).

Negative: Higher Non-Performing Loan ratio (2.62% in H1:2022 vs 2.15% in H1:2021).

**Outlook**: We expect the improved yield environment, sustained growth in trading revenue and integration of the FinTech subsidiary in Q3:2022 to support earnings. Thus, we expect gross earnings and PAT for 2022FY to be NGN231.53bn and NGN67.69bn, respectively.

Valuation	
Trailing EPS	5.06
BVPS	29.17
P/E	6.29
P/BV	1.06
Target PE	8.15x
Dec-2022 Exp. EPS	5.21
Dec 2022 Target	
price	NGN42.45
<b>Current Price</b>	NGN31.00

Stock Highlights	
Yr Hi	38.00
Yr Lo	28.00
YTD return	-13.89%
Beta	0.44
Adjusted Beta	0.63
Shares outstanding	12.96bn
Market cap [NGN]	401.67bn
Financial year end	December



Sensitivity Analysis of Dec-2022 Target Price to key model inputs				Min	41.13			
			EPS				Max	43.80
		5.11	5.16	5.21	5.26	5.31		
	8.05x	41.13	41.53	41.93	42.34	42.74		
	8.10x	41.38	41.79	42.19	42.60	43.00		
Target P/E	8.15x	41.64	42.05	42.45	42.86	43.27		
	8.20x	41.89	42.30	42.71	43.13	43.54		
	8.25x	42.15	42.56	42.98	43.39	43.80		

## Financial Highlight (NGN'bn)

**Recommendation: BUY** 

Interest Income       68.25       44.23       +54.31%         Non-Interest Income       62.96       45.91       +37.14%         Operating Income       113.31       78.79       +43.81%         Operating Expenses       67.87       55.37       +22.58%         PBT       39.98       24.71       +61.80%         PAT       30.67       22.54       +36.07%         Balance Sheet       H1:2022       2021A       YtD % Change         Loans and Advances       1,069.17       937.14       +14.09%         Other Assets       2,079.69       1,805.62       +15.18%         Total Assets       3,148.86       2,742.76       +14.81%         Deposits and current accounts       1,691.86       1,558.40       +8.56%         Other Liabilities       1,045.60       807.50       +29.49%							
Interest Income 68.25 44.23 +54.31%  Non-Interest Income 62.96 45.91 +37.14%  Operating Income 113.31 78.79 +43.81%  Operating Expenses 67.87 55.37 +22.58%  PBT 39.98 24.71 +61.80%  PAT 30.67 22.54 +36.07%  Balance Sheet H1:2022 2021A YtD % Change  Loans and Advances 1,069.17 937.14 +14.09%  Other Assets 2,079.69 1,805.62 +15.18%  Total Assets 3,148.86 2,742.76 +14.81%  Deposits and current accounts 1,691.86 1,558.40 +8.56%  Other Liabilities 1,045.60 807.50 +29.49%  Total Liabilities 2,770.86 2,365.90 +17.12%	Profit and Loss Account	H1:2022	H1:2021	Y/Y Growth			
Non-Interest Income 62.96 45.91 +37.14% Operating Income 113.31 78.79 +43.81% Operating Expenses 67.87 55.37 +22.58% PBT 39.98 24.71 +61.80% PAT 30.67 22.54 +36.07%  Balance Sheet H1:2022 2021A YtD % Change Loans and Advances 1,069.17 937.14 +14.09% Other Assets 2,079.69 1,805.62 +15.18% Total Assets 3,148.86 2,742.76 +14.81% Deposits and current accounts 1,691.86 1,558.40 +8.56% Other Liabilities 1,045.60 807.50 +29.49% Total Liabilities 2,770.86 2,365.90 +17.12%	Gross Earnings	134.87	93.59	+44.11%			
Operating Income         113.31         78.79         +43.81%           Operating Expenses         67.87         55.37         +22.58%           PBT         39.98         24.71         +61.80%           PAT         30.67         22.54         +36.07%           Balance Sheet         H1:2022         2021A         YtD % Change           Loans and Advances         1,069.17         937.14         +14.09%           Other Assets         2,079.69         1,805.62         +15.18%           Total Assets         3,148.86         2,742.76         +14.81%           Deposits and current accounts         1,691.86         1,558.40         +8.56%           Other Liabilities         1,045.60         807.50         +29.49%           Total Liabilities         2,770.86         2,365.90         +17.12%           Shareholders' Fund         277.08         2,365.90         +17.12%	Interest Income	68.25	44.23	+54.31%			
Operating Expenses       67.87       55.37       +22.58%         PBT       39.98       24.71       +61.80%         PAT       30.67       22.54       +36.07%         Balance Sheet       H1:2022       2021A       YtD % Change         Loans and Advances       1,069.17       937.14       +14.09%         Other Assets       2,079.69       1,805.62       +15.18%         Total Assets       3,148.86       2,742.76       +14.81%         Deposits and current accounts       1,691.86       1,558.40       +8.56%         Other Liabilities       1,045.60       807.50       +29.49%         Total Liabilities       2,770.86       2,365.90       +17.12%         Shareholders' Fund       377.00       377.00       376.07	Non-Interest Income	62.96	45.91	+37.14%			
PBT 39.98 24.71 +61.80% PAT 30.67 22.54 +36.07% <b>Balance Sheet</b> H1:2022 2021A YtD % Change  Loans and Advances 1,069.17 937.14 +14.09% Other Assets 2,079.69 1,805.62 +15.18%  Total Assets 3,148.86 2,742.76 +14.81% Deposits and current accounts 1,691.86 1,558.40 +8.56% Other Liabilities 1,045.60 807.50 +29.49% Total Liabilities 2,770.86 2,365.90 +17.12% Shareholders' Fund	Operating Income	113.31	78.79	+43.81%			
PAT 30.67 22.54 +36.07%  Balance Sheet H1:2022 2021A YtD % Change  Loans and Advances 1,069.17 937.14 +14.09%  Other Assets 2,079.69 1,805.62 +15.18%  Total Assets 3,148.86 2,742.76 +14.81%  Deposits and current accounts 1,691.86 1,558.40 +8.56%  Other Liabilities 1,045.60 807.50 +29.49%  Total Liabilities 2,770.86 2,365.90 +17.12%  Shareholders' Fund	Operating Expenses	67.87	55.37	+22.58%			
Balance Sheet         H1:2022         2021A         YtD % Change           Loans and Advances         1,069.17         937.14         +14.09%           Other Assets         2,079.69         1,805.62         +15.18%           Total Assets         3,148.86         2,742.76         +14.81%           Deposits and current accounts         1,691.86         1,558.40         +8.56%           Other Liabilities         1,045.60         807.50         +29.49%           Total Liabilities         2,770.86         2,365.90         +17.12%           Shareholders' Fund         277.00         277.00         277.07	PBT	39.98	24.71	+61.80%			
Loans and Advances       1,069.17       937.14       +14.09%         Other Assets       2,079.69       1,805.62       +15.18%         Total Assets       3,148.86       2,742.76       +14.81%         Deposits and current accounts       1,691.86       1,558.40       +8.56%         Other Liabilities       1,045.60       807.50       +29.49%         Total Liabilities       2,770.86       2,365.90       +17.12%         Shareholders' Fund       277.00       277.07       277.07	PAT	30.67	22.54	+36.07%			
Other Assets       2,079.69       1,805.62       +15.18%         Total Assets       3,148.86       2,742.76       +14.81%         Deposits and current accounts       1,691.86       1,558.40       +8.56%         Other Liabilities       1,045.60       807.50       +29.49%         Total Liabilities       2,770.86       2,365.90       +17.12%         Shareholders' Fund       277.00       277.07       277.07							
Total Assets 3,148.86 2,742.76 +14.81%  Deposits and current accounts 1,691.86 1,558.40 +8.56%  Other Liabilities 1,045.60 807.50 +29.49%  Total Liabilities 2,770.86 2,365.90 +17.12%  Shareholders' Fund	Balance Sheet	H1:2022	2021A	YtD % Change			
Deposits and current accounts  1,691.86  1,558.40  +8.56%  Other Liabilities  1,045.60  807.50  +29.49%  Total Liabilities  2,770.86  2,365.90  +17.12%				<b>YtD % Change</b> +14.09%			
Other Liabilities       1,045.60       807.50       +29.49%         Total Liabilities       2,770.86       2,365.90       +17.12%         Shareholders' Fund       277.00       277.00       277.07	Loans and Advances	1,069.17	937.14	+14.09%			
Total Liabilities 2,770.86 2,365.90 +17.12%	Loans and Advances Other Assets	1,069.17 2,079.69	937.14 1,805.62	+14.09%			
2,770.00 2,000.00 + 17.12%  Sharahaldars' Eund	Loans and Advances Other Assets Total Assets	1,069.17 2,079.69 3,148.86	937.14 1,805.62 2,742.76	+14.09% +15.18%			
Shareholders' Fund 377.99 376.87 +0.30%	Loans and Advances Other Assets Total Assets Deposits and current accounts	1,069.17 2,079.69 3,148.86 1,691.86	937.14 1,805.62 2,742.76 1,558.40	+14.09% +15.18% +14.81%			
	Loans and Advances Other Assets Total Assets Deposits and current accounts Other Liabilities	1,069.17 2,079.69 3,148.86 1,691.86 1,045.60	937.14 1,805.62 2,742.76 1,558.40 807.50	+14.09% +15.18% +14.81% +8.56%			

Key Metrics	H1:2022	2021A	3-yr Hist. Avg
Net Interest Margin	3.50%	2.90%	3.63%
Cost of Funds	2.00%	1.80%	2.70%
Capital Adequacy Ratio	19.70%	21.10%	23.47%
Non-Performing Loan Ratio	2.62%	2.10%	3.33%
Liquidity Ratio	112.62%	105.35%	120.40%
Return on Equity	12.59%	15.08%	22.41%
Asset Turnover	0.04x	0.098	0.11x
Cost-to-Income Ratio	59.89%	62.30%	53.23%
Financial Leverage	8.33x	6.90x	6.61x

\*TP=Target Price, CP= Current Price, UPP=Upside Potential, EPS= Earnings Per Share, BVPS= Book Value Per Share, P/E=Price to Earnings, P/BV= Price to Book Value, T= Trailing, A= Actuals

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While we believe that the fair value is underpinned by the future benefits stream and growth outlooks, which are primary drivers of value, the market might not align to the fair value estimate within the estimated investment horizon. Thus, we do not derive our target price from the fair value but from a trading perspective using the year projected earnings or book value and the respective target multiples. Notwithstanding, we are of the opinion that the variance between the two should not be too significant.

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**BUY**: Target Price of the stock is above the current market price by at least 10 percent

**HOLD**: Target Price of the stock ranges between -10 percent and 10 percent from the current market price.

**SELL**: Target Price of the stock is more than 10 percent below the current market price.

## **Movements in Price Target**

Company Name: Stanbic IBTC Holdings Plc

			New		
		Previous Target	Target	Previous	New
Date	Price (N)	Price(N)	Price (N)	Recommendation	Recommendation
31-Aug-2022	31.00	42.45	42.45	BUY	BUY

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Company	Disclosure
Stanbic IBTC Holdings Plc	

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